

MODE ONE

CHAPTER THREE

**The Men who Exhibit
Mode TWO Behavior:
The “Pleasant Postponers”**

*“It’s not normal to be honest. Normal people are concerned with figuring out the right thing to say that puts them in the best light. They want to live up to their own best guess about what the people they are talking to want to hear.”
Dr. Brad Blanton, author of Radical Honesty: How To Transform Your Life By Telling The Truth*

Mode Two Behavior. This is the behavior that is probably the most frequently exhibited towards women by single men than any of the other three "modes" of behavior. Why? Because most men have been conditioned (see Chapter One) to leave women with a “good impression,” and to do and say those things that are most representative of being a gentleman. These men want to maintain a positive, favorable, wholesome reputation with just about every female they come in contact with.

As I mentioned in the previous chapter, all behavior you exhibit towards others, and particularly women, is either strong or weak, and effective or ineffective. Mode Two Behavior is behavior that falls into the category of *weak*, but [usually] *effective*. Most men who exhibit Mode Two Behavior are reasonably confident, and possess a fairly high degree of